## Message Text

UNCLASSIFIED

PAGE 01 BRASIL 05847 01 OF 02 262037Z ACTION ARA-14

R 261950Z JUL 78
FM AMEMBASSY BRASILIA
TO SECSTATE WASHDC 8420
INFO AMCONSUL RIO DE JANEIRO
AMCONSUL SAO PAULO

UNCLAS SECTION 1 OF 2 BRASILIA 5847

EO 11652 NA TAGS ETRD ECON BR SUBJECT: FURTHER OFFICIAL COMMENT ON LAW OF SIMILARS

REF: BRASILIA 5702

1. SUMMARY- PLANNING MINISTER REIS VELLOSO AND MARCOS VIANNA, HEAD OF THE BNDE (NATIONAL ECONOMIC DEVELOPMENT BANK), MADE CONTRI-BTUIONS TO THE NATIONAL DEBATE ON THE LAW OF SIMILARS JULY 21, 1978. A PRESS RELEASE FROM THE OFFICE OF THE MINISTER OF PLANNING STATED THAT THE CURRENT GOVERNMENT "AT MOST CAN COMPLETE PRELIMIN-ARY STUDIES, PRESERVING THE ORIENTATION TOWARD MAINTAINING ADEQUATE PROTECTION OF INDUSTRY LOCATED IN THE COUNTRY." VIANNA CITED BOTH COSTS AND BENEFITS FROM THE LAW OF SIMILARS BUT ADDED THAT UNTIL AN ALTERNATIVE MEASURE TO PROTECT NATIONAL INDUSTRY CAN BE EXAMINED BY BOTH GOVERNMENT AND INDUSTRY "THERE CAN BE NO THOUGHT OF THE EXTINCTION OF THE LAW OF SIMILARS." THESE STATEMENTS NOTWITHSTAND-ING, MINISTER OF COMMERCE CALMON DE SA STATED TO THE PRESS JULY 24 THAT THE COORDINATING COUNCIL OF CDI (COUNCIL FOR INDUSTRIAL DEVELOPMENT) WILL MEET JULY 31 TO DISCUSS AN ALTERNATIVE MECHANISM TO THE CURRENT LAW OF SIMILARS. EXPLANATIONS THAT ANY CHANGES WILL NOT BE MADE IMMEDITELY AND OTHER FORMS OF PROTECTION WILL BE UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BRASIL 05847 01 OF 02 262037Z

OFFERED HAS COOLED, AT LEAST SOMEWHAT, BUSINESS CRITICISM. END SUMMARY.

2. AFTER THE PROTEST RAISED BY MINISTER OF COMMERCE CALMON DE SA'S SPEECH IN RIO, A SPEECH RAISING THE POSSIBILITY OF THE ABOLITION OF THE LAW OF SIMILARS, SEVERAL GOVERNMENT SPOKESMEN HAVE ISSUED CLARIFICATIONS DENYING THAT ANY CHANGE IS IMMINENT. THE PLANNING

MINISTRY ISSUED A STATEMENT DEFENDING CALMON DE SA'S THESIS THAT METHODS OF PROTECTION OF DOMESTIC INDUSTRY CAN BE INEFFICIENT, BUT ASSURING NO ACTION WILL BE TAKEN BY THE CURRENT ADMINISTRATION. THIS STATEMENT MADE CLEAR THAT THE GOVERNMENT IS "CONTINUALLY EXAMINING

METHODS TO IMPROVE AND DEBUREAUCRATIZE THE INSTRUMENTS USED TO SUPPORT

NATIONAL INDUSTRY." IT ADDED THAT THE LEVELS OF PROTECTION ENJOYED BY NATIONAL INDUSTRY WILL "OVER THE LONG....TEND TO PROGRESSIVELY DECLINE...IN ORDER TO AVOID INEFFICIENCIES."

3. HAVING MADE A BOW TO ECONOMIC THEORY AND ACADEMIC CRITICS OF BRAZIL'S ELABORATE REGIME OF IMPORT RESTRICTIONS, THE PLANNING MINISTRY WENT ON TO DEFUSE PROTESTS BY THE POLITICALLY SENSITIVE SAO PAULO INDUSTRIAL SECTOR (SEE REFTEL). "ON THE OTHER HAND, THE GOVERNMENT CAN DO NOTHING TO DAMAGE THE GOAL TO OBTAIN A GROWING SURPLUS IN THE (EXTERNAL) TRADE ACCOUNT OVER THE NEXT SEVERAL YEARS, WHICH IS VITAL TO MAINTAIN CONTROL OVER THE BALANCE OF PAYMENTS. EQUALLY, IT CANNOT LEAVE WITHOUT ADEQUATE GUARANTEES OF SUPPORT AND PROTECTION, THE LARGE AND COMPLEX INDUSTRIAL BASE ALREADY IN PLACE, WHICH CONTINUOUSLY INCREASES ITS COMPETITIVENESS, INCLUDING ITS EXPORTS (TO WORLD MARKETS)." FINALLY, THE STATEMENT ASSURED THE BUSINESS COMMUNITY THAT NO CHANGES ARE IMMINENT AND THAT ANY CHANGE WOULD BE DISCUSSED FIRST WITH THE PRIVATE SECTOR. "THE SUBJECT OF THE LAW OF SIMILARS MUST BE ANALYZED WITH CAUTION AND UNCLASSIFIED

UNCLASSIFIED

PAGE 03 BRASIL 05847 01 OF 02 262037Z

WITH COOPERATION BETWEEN THE GOVERNMENT AND THE PRIVATE SECTOR. THE AUTHORITIES ARE OPEN TO THIS TYPE OF JOINT VENTURE. IT DOES NOT APPEAR TO US, HOWEVER, THAT THE PROPOSALS WILL BE READY FOR A DECISION BY THE CURRENT GOVERNMENT. AT MOST, (THE CURRENT GOVERNMENT) CAN COMPLETE PRELIMINARY STUDIES, PRESERVING THE ORIENTATTION TOWARD MAINTAINING ADEQUATE PROTECTION OF INDUSTRY LOCATED IN THE COUNTRY."

4. THE CLARIFYING STATEMENT BY MARCOS VIANNA, PRESIDENT OF THE NATIONAL ECONOMIC DEVELOPMENT BANK (BNDE)

UNCLASSIFIED

NNN

UNCLASSIFIED

PAGE 01 BRASIL 05847 02 OF 02 262044Z ACTION ARA-14

R 261950Z JUL 78
FM AMEMBASSY BRASILIA
TO SECSTATE WASHDC 8421
INFO AMCONSUL RIO DE JANEIRO
AMCONSUL SAO PAULO

UNCLAS SECTION 2 OF 2 BRASILIA 5847

CONTAINED THE SAME FUNDAMENTAL POINTS. STATING THAT THE LAW OF SIMILARS HAS BOTH COSTS AND BENEFITS TO THE COUNTRY. "THE BENEFITS, THROUGH THE PROTECTION OF INFANT INDUSTRY, ARE NOT YET COM-PLETELY CONSOLIDATED AND THE COST INCLUDES THE BUREAUCRATIC SUPER-STRUCTURE THAT IS IMPOSED ON THESE FIRMS". VIANNA POINTED TO THE CAPITAL GOODS SECTOR WHERE EFFORTS TO SUPPORT THE INDUSTRY "LED TO A NOTABLE EXPANSION OF NATIONAL PRODUCTION CAPACITY OF MACHI-NERY AND EOUIPMENT" AND ARGUED THAT THIS ADVANCE MEANS THE "THE LEVEL OF ASSISTANCE SHOULD BE MAINTAINED". ON THE COMPETITI-VENESS OF BRAZILIAN INDUSTRY, VIANNA AFFIRMED THAT "THERE ALREADY EXISTS IN THE COUNTRY AN INDUSTRIAL BASE IN THE MACHINERY SECTOR, INCLUDING HEAVY MACHINERY, AMONG THE MOST IMPORTANT IN THE WORLD. IT IS BEGINNING TO ACHIEVE THE CONDITIONS WHERE IT WILL BE, IN A RELATIVELY SHORT TIME, COMPLETELY COMPETITIVE INTERNATIONALLY. AS A MATTER OF FACT, SOME SECTORS ARE ALREADY COMPETITIVE AND HAVE SURPASSED THE INFANT STAGE. IT IS INDISPENSABLE, HOWEVER, THAT PROTECTION BE MAINTAINED AT AN ADEOUATE LEVEL. ALTHOUGH IT IS POSSIBLE TO HAVE PROGRESSIVE REDUCTIONS, AND ASSURE THAT BENEFITS WILL REMAIN AT A LEVEL THAT WILL ALLOW US TO BE TRANSFORMED INTO ONE OF THE MOST IMPORTANT INDUSTRIAL COMPLEXES IN THE WORLD. AND WHILE WE HAVE NOT YET FOUND A MECHANISM OF PROTECTION TO SUBSTITUTE FOR THE LAW OF SIMILARS, ANY SUBSTITUTE MECHANISM WOULD HAVE TO BE UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BRASIL 05847 02 OF 02 262044Z

EXAMINED TOGETHER BY GOVERNMENT AND THE PRIVATE SECTOR." BUT AS YET "THERE CAN BE NO THOUGHT OF THE EXTINCTION OF THE LAW OF SIMILARS."

5. ALTHOUGH VELLOSO AND VIANNA DENIED THAT THERE WILL BE ANY IMMEDIATE

ATTEMPTS TO CHANGE THE LAW OF SIMILARS, THEY BOTH DEFENDED ITS SUBSTITUTION BY MORE EFFICIENT FORMS OF PROTECTION. SHORTLY AFTER THESE STATEMENTS (JULY 24), COMMERCE MINISTER CALMON DE SA ANNOUNCED TO THE PRESS THAT THE COORDINATING COUNCIL OF CDI WILL MEET NEXT MONDAY (JULY 31) TO DISCUSS A NEW PROTECTIVE MECHANISM TO REPLACE THE LAW OF SIMILARS. THE GAZETA MERCANTIL QUOTED THE COMMERCE

MINISTER AS SAYING THAT THE FOCUS ON THE POSSIBLE NEW APPROACH COULD BE "THE APPLICATION OF A TAX ON IMPORTS THAT DO NOT HAVE A NATIONAL SIMILAR, ALL OF THESE IMPORTS WOULD BE TAXED. ON THE OTHER HAND, WE COULD GIVE SOME TYPE OF INCENTIVE TO NATIONAL INDUSTRY, WHICH WOULD STILL HAVE TO BE STUDIED." ACCORDING TO THE ARTICLE, CALMON DE SA ADDED THAT ANY PROPOSED CHANGE WILL NOT BE IMPLEMENTED DURING THE GEISEL ADMINISTRATION. ALTHOUGH THE ARTICLE LABELED THE PROPOSED MEETING AS AN EXAMINATION OF SUBSTITUTE MEASURES OF PROTECTION

IT STATED THAT THE COMMERCE MINISTER RECOGNIZED THAT EXCESSIVE PROTECTION OF NATIONAL INDUSTRY COULD PROVOKE REPRISALS BY OTHER NATIONS." THERE ARE SECTORS OF INDUSTRY THAT DO NOT REQUIRE SUCH PROTECTION. TODAY, WE CANNOT LIVE TOGETHER WITH THIS LEVEL OF PROTECTION IN ALL INDUSTRIAL SECTORS." HE ADDED, HOWEVER, "I DO NOT MEAN TO SAY THAT PROTECTION SHOULD BE ELIMINATED....PROTECTIONISM SHOULD NOT BE CONDEMNED BECAUSE AN IMPORT SUBSTITUTION PROGRAM IMPLIES THE ADOPTION OF PROTECTIONIST MEASUREES."

6. STATEMENTS BY HIGH LEVEL GOB OFFICIALS RECOGNIZING A CONTINUED NEED FOR PROTECTION FOR NATIONAL INDUSTRY, ALBEIT ONE WHICH COULD UNCLASSIFIED

UNCLASSIFIED

PAGE 03 BRASIL 05847 02 OF 02 262044Z

BE "PROGRESSIVELY REDUCED," APPEARS TO HAVE MOLLIFIED SOMEWHAT BUSINESS CRITISM OF MINISTER CALMON DE SA'S PROPOSAL. CARIOS VILLARES PRESIDENT OF ABDIB, STATED THAT TRANSFERENCE OF THE FORM OF PROTECTION "IS THE CORRECT FOCUS."
HE ADDED THAT IF ONLY THE FORM OF INCENTIVES IS CHANGED "WE ARE PROVIDING INCENTIVES TO THE INVESTOR AND NOT THE IMPORTER."
EINAR KOK, PRESIDENT OF SIMESP, CALLED THE APPROACH "WORTH STUDYING." SAYRE

UNCLASSIFIED

NNN

## Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: LAW Control Number: n/a Copy: SINGLE Draft Date: 26 jul 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: n/a

Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment: Disposition Date: 01 jan 1960 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BRASIL05847
Document Source: CORE

**Document Unique ID: 00** Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

**Expiration:** Film Number: D780307-0072 Format: TEL

From: BRASILIA Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1978/newtext/t19780716/aaaaanfk.tel

Line Count: 205 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 9345d76b-c288-dd11-92da-001cc4696bcc

Office: ACTION ARA

Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 4
Previous Channel Indicators: n/a Previous Classification: n/a Previous Handling Restrictions: n/a Reference: 78 BRASILIA 5702

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 29 mar 2005 **Review Event:** Review Exemptions: n/a **Review Media Identifier:** 

Review Release Date: N/A Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 1872670 Secure: OPEN Status: NATIVE

Subject: FURTHER OFFICIAL COMMENT ON LAW OF SIMILARS

TAGS: ETRD, ECON, BR

To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS\_Docs/9345d76b-c288-dd11-92da-001cc4696bcc

Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014